

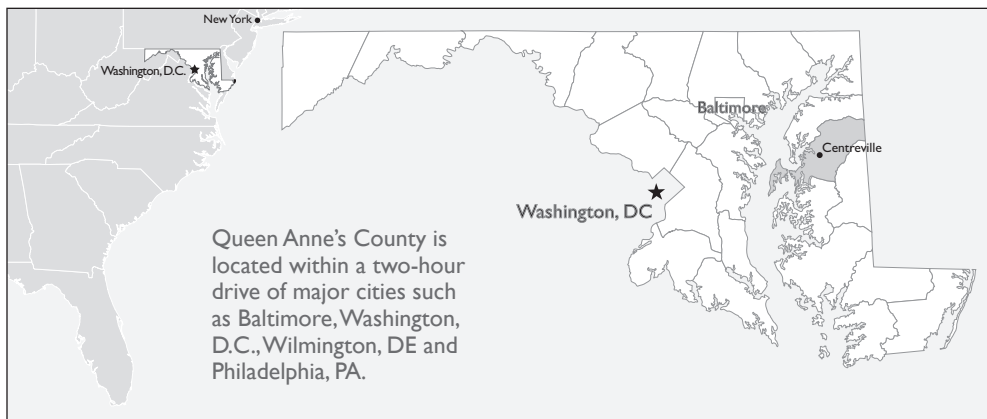
BRIEF ECONOMIC FACTS

QUEEN ANNE'S COUNTY, MARYLAND

Queen Anne's County, "The Place to Live, Work and Play!" offers close proximity to metropolitan areas balanced with the relaxing lifestyle of a waterfront community. The county is located within a two-hour drive of major cities such as Baltimore, Washington, D.C., Wilmington, DE and Philadelphia, PA utilizing US Routes 50 and 301.

Queen Anne's County appeals to companies seeking a prime, affordable location that offers an excellent quality of life and a well-educated workforce.

Companies located in Queen Anne's County enjoy easy access to government facilities, federal laboratories, prime contractors and tech centers. The county's 1,440 businesses employ 10,900 workers. The largest industry sector is trade, transportation and utilities, followed by leisure and hospitality, education and health, and professional and business services.



LOCATION

Driving distance from Centreville:	Miles	Kilometers
Atlanta, Georgia	676	1,088
Baltimore, Maryland	48	78
Boston, Massachusetts	389	626
Chicago, Illinois	731	1,176
New York, New York	178	287
Philadelphia, Pennsylvania	90	144
Pittsburgh, Pennsylvania	268	431
Richmond, Virginia	157	253
Washington, DC	60	97

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	43.4
Yearly Snowfall (inches)	18.3
Summer Temperature (°F)	74.5
Winter Temperature (°F)	36.7
Duration of Freeze-Free Period (days)	188
Land Area (square miles)	371.9
Water Area (square miles)	29.2
Shoreline (miles)	414
Elevation (feet)	sea level to 87

POPULATION^{2,3}

	Queen Anne's County Households	Queen Anne's County Population	Baltimore Metro*	Maryland
2000	15,315	40,563	2,552,994	5,296,486
2010	18,016	47,798	2,710,489	5,773,552
2020**	20,650	53,600	2,869,850	6,216,150

*Baltimore City, Anne Arundel, Baltimore, Carroll, Harford, Howard and Queen Anne's counties

**Projections

Selected places population (2010): Stevensville 6,803; Centreville 4,285; Chester 4,167; Grasonville 3,425; Kingstown 1,733

POPULATION DISTRIBUTION³ (2010)

Age	Number	Percent
Under 5	2,711	5.7
5 - 19	9,772	20.4
20 - 44	13,306	27.8
45 - 64	14,868	31.1
65 and over	7,141	14.9
Total	47,798	100.0
Median age		42.6 years

QUEEN ANNE'S COUNTY, MARYLAND

LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

Civilian Labor Force (2011 avg.)	County	Labor Mkt. Area*
Total civilian labor force	27,128	359,805
Employment	25,251	336,048
Unemployment	1,877	23,757
Unemployment rate	6.9%	6.6%

Residents commuting outside the county to work (2008-2010)	Number	Percent
	13,391	56.2%

Employment in selected occupations (2008-2010)

Occupation	Number	Percent
Management, business, science and arts	8,705	35.6%
Service	3,306	13.5%
Sales and office	7,093	29.0%
Production, transp. and material moving	2,068	8.5%

* Queen Anne's, Caroline, Talbot and Anne Arundel counties

MAJOR EMPLOYERS^{6,7} (2011)

Employer	Product/Service	Employment
Chesapeake College	Higher education	489
S.E.W. Friel*	Canned food processing	275
Paul Reed Smith Guitars	Custom guitars	244
Safeway	Groceries	180
River Plantation*	Resort, conference center	175
Genesis HealthCare / Corsica Hills Center	Nursing care	150
Harris Seafood Company*	Restaurant	150
Acme Markets	Groceries	149
Reeb Millwork	Doors and windows	137
Annie's Paramount Steak & Seafood House*	Restaurant	125
Cracker Barrel Old Country Store®	Restaurant	125
Fisherman's Inn*	Restaurant	120
Food Lion	Groceries	110
Kmart	Consumer goods	110
McDonald's	Restaurants	104
Centreville National Bank	Banking services	101
Dynasplint Systems	Stainless steel, alum. splints	99
Kent Manor Inn & Rest.	Lodging and restaurant	99
Chesterwye Center	Services for the disabled	90
Crab Deck*	Restaurant	90
Queenstown Bank of Md.	Banking services	82
Narrows Restaurant	Restaurant	80
Crossroads Community	Mental health recovery svcs.	76
Schuman's Cleaning Svc.	Cleaning services	75

Excludes post offices, state and local governments; includes higher education

*Includes seasonal workers

EMPLOYMENT⁴ (2011, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	16	86	0.6	\$987
State government	6	192	1.4	632
Local government	31	2,202	16.5	851
Private sector	1,436	10,856	81.4	614
Natural resources and mining	34	250	1.9	567
Construction	263	945	7.1	810
Manufacturing	46	784	5.9	835
Trade, transportation and utilities	360	3,255	24.4	574
Information	15	47	0.4	1,192
Financial activities	115	348	2.6	767
Professional and business services	253	1,089	8.2	999
Education and health services	91	1,029	7.7	683
Leisure and hospitality	124	2,500	18.7	334
Other services	134	609	4.6	464
Total	1,489	13,336	100.0	655

Includes civilian employment only

HOURLY WAGE RATES⁴ (2011)

Selected Occupations	Median	Entry	Experienced
Accountants	\$30.75	\$21.25	\$39.00
Bookkeeping/accounting clerks	16.75	11.75	19.75
Computer support specialists	19.75	13.25	24.75
Computer systems analysts	39.75	24.50	45.00
Customer service representatives	14.25	8.50	18.50
Electronic engineering technicians	30.00	23.00	33.50
Freight, stock and material movers, hand	12.75	9.00	15.00
Industrial truck operators	14.50	11.00	16.75
Inspectors, testers, sorters	15.00	10.50	18.25
Machinists	21.00	16.25	23.00
Maintenance workers, machinery	17.00	11.25	19.75
Mixing and blending machine operators	17.25	14.00	19.00
Network administrators	33.75	23.75	38.75
Packers and packagers, hand	10.00	8.25	11.25
Secretaries	15.00	11.75	17.25
Shipping/receiving clerks	12.50	9.50	15.25
Team assemblers	13.25	9.75	16.25

Wages are an estimate of what workers might expect to receive on the Upper Eastern Shore (Caroline, Dorchester, Kent, Queen Anne's and Talbot counties) and may vary by industry, employer and locality

QUEEN ANNE'S COUNTY, MARYLAND

SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2008-2010)

High school graduate or higher	91.0%
Bachelor's degree or higher	30.1%

Public Schools

Number: 8 elementary; 4 middle; 2 high
Enrollment: 7,761 (Sept. 2011)
Cost per pupil: \$11,671 (2009-2010)
Students per teacher: 15.6 (Oct. 2011)
High school career / tech enrollment: 1,337 (2011)
High school graduates: 568 (June 2011)

Private Schools

Number: 11 (Sept. 2011)

Higher Education (2011)	Enrollment	Degrees
2-year institution		
Chesapeake College	2,982	251

Chesapeake College's Eastern Shore Higher Education Center offers bachelor's and graduate degrees from four-year Maryland institutions including the University of Maryland Eastern Shore, Salisbury University, Stevenson University, and University of Maryland University College.

TAX RATES⁹

	Queen Anne's Co.	Maryland
Corporate Income Tax (2012)	none	8.25%
Base – federal taxable income		
Personal Income Tax (2012)	3.20%	2.0%-5.75%*
Base – federal adjusted gross income		
*Graduated rate peaking at 5.75% on taxable income over \$300,000		
Sales & Use Tax (2012)	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
Real Property Tax (FY 13)	\$0.847	\$0.112
Effective rate per \$100 of assessed value		
In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area, a municipal rate will also apply		
Business Personal Property Tax (FY 13)	none	none
No county personal property tax on ordinary business property \$2.118/\$100 applicable to utility operating property only		
In an incorporated area, a municipal rate may apply		
Major Tax Credits Available		
Job Creation, R&D		

INCOME³ (2008-2010)

Distribution	Percent Households		
	Queen Anne's Co.	Maryland	U.S.
Under \$25,000	11.5	15.6	24.0
\$25,000 - \$49,999	16.0	19.5	24.8
\$50,000 - \$74,999	17.4	18.2	18.5
\$75,000 - \$99,999	16.2	13.9	12.1
\$100,000 - \$149,999	22.1	17.6	12.2
\$150,000 - \$199,999	10.3	8.0	4.3
\$200,000 and over	6.3	7.2	4.1
Median household	\$83,958	\$70,017	\$51,222
Average household	\$95,311	\$90,800	\$70,116
Per capita	\$34,992	\$34,469	\$26,942
Total income (millions)	\$1,625	\$192,747	\$8,035,025

HOUSING^{2,3,10}

Occupied Units (2008-2010)	17,046 (83.8% owner occupied)	
Housing Transactions (2010)	Units	Median Selling Price
All arms-length transactions	391	\$323,890
All multiple-listed properties*	456	\$280,000

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

Strategically located and well planned business parks, such as the Chesapeake Bay Business Park, Centreville Business Park, and Thompson Creek Professional Park offer a mix of manufacturing, flex, warehouse and office space within expanded Priority Funding Areas (PFAs).

The Centreville Business Park, located in the county seat, offers land for build-to-suit projects, as well as ready-to-occupy space for lease or sale.

Phase I of the Matapeake Professional Park, near Stevensville, is under development with land available for sale.

Commercial land is available for development along the heavily travelled U.S. Rt. 50/301 corridor. This area features prime office and retail space and developable pad sites on Kent Island.

In addition to Job Creation and R&D Tax Credits, other incentives are available for projects within PFAs. Participation in the county's Revolving Loan Fund program is available for qualifying businesses.

Market Profile Data	Low	High	Average
Land – cost per acre			
Industrial	\$20,000	\$300,000	\$225,000
Office/Retail	\$125,000	\$465,000	\$325,000
Rental Rates – per square foot			
Warehouse / Industrial	\$6.00	\$9.00	\$7.00
Flex / R&D / Technology	\$6.00	\$19.00	\$9.00
Class A Office	\$14.00	\$22.00	\$19.00

QUEEN ANNE'S COUNTY, MARYLAND

TRANSPORTATION

Highways: U.S. 50, U.S. 301, MD 404

Rail: Maryland & Delaware Railroad Company operates the track on which Norfolk Southern provides freight service from Centreville to points north

Truck: 40 "for hire" and private trucking companies serve the county; overnight and/or parcel delivery service is provided by four carriers

Water: Convenient access to Port of Baltimore, 50' channel, with seven public terminals including Intermodal Container Transfer Facility, and to the Ports of Philadelphia, Norfolk, and Wilmington; several local public and private marinas provide access to the Bay

Air: Served by Baltimore/Washington International Thurgood Marshall (BWI), Ronald Reagan Washington National, Washington Dulles International, and Philadelphia International Airports; Bay Bridge Airport, Stevensville, offers charter service and has a lighted runway (2,900 ft), instrument approaches, 24-hour fueling, and Jet A on call; rental vehicles available on site

RECREATION AND CULTURE

Parks and Recreation: Wye Island Wildlife Refuge, Chesapeake Bay Environmental Center, and Tuckahoe State Park offer wildlife and camping, hiking, fishing and water-related activities; boating, fishing and hunting opportunities abound; 20 public landings and 32 public parks totaling 2,942 acres are located throughout the county; award-winning nature parks, walking trails and Matapeake Public Beach and Clubhouse highlight the park system

Golf: Four golf courses, including one public course

Cultural: The arts are supported by civic organizations such as the Kent Island Federation of Arts and the Queen Anne's County Arts Council, Inc.; local civic organizations sponsor events such as art shows, artisan festivals, and concerts; venues include Church Hill Theatre and Chesapeake College; the "Chesapeake Wine Trail" offers beautiful vineyards and sampling of locally produced wines

Historical: Hands-on history at the Chesapeake Exploration Center, located on Piney Narrows Road, Chester, with the interactive exhibit "Our Chesapeake Legacy"

Shopping: Outlet mall, antique and specialty stores, and fine dining opportunities

Events: Kent Island Days, Queen Anne's County Fair, Taste of the Narrows, Thunder on the Narrows, and holiday house tours

FEDERAL FUNDING³ (2010)

Direct Federal Expenditures or Obligations

	Total	Per Capita
Total	\$315,260,424	\$6,596
Defense	\$40,729,248	\$852
Non-defense	\$274,531,176	\$5,744

UTILITIES

Electricity: Delmarva Power, a subsidiary of Pepco, and Choptank Electric; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Water: Public water in Chester, Grasonville, Stevensville and within the municipalities of Centreville and Queenstown; infrastructure is planned for Sudlersville and Church Hill

Sewer: Public sewer in Chester, Stevensville, Grasonville and within the municipalities of Centreville, Church Hill, Millington, Queenstown, and Sudlersville

Telecommunications: Comcast provides local cable television service; internet service providers include Atlantic Broadband, Delmarva Online, and Verizon; existing fiber optic line on Route 50 to intersection with MD 213; PoP is located at Chesapeake College and at MD 8 near U.S. 50; construction of fiber optic trunk line along MD 213 is underway through the Maryland Broadband Cooperative initiative

GOVERNMENT¹¹

County Seat: Centreville

Government: Five commissioners elected for four-year terms; code home rule government allows for broad local legislative authority

Steven J. Arentz, President, Board of County Commissioners
410.758.4098

Gregg Todd, County Administrator 410.758.4098

Website: www.qac.org

County Delegation to Maryland General Assembly:

E. J. Pipkin, Senate Chair 410.841.3639

Stephen S. Hershey, Jr., House Chair 410.841.3543

U.S. Congressional Election District: 1st

County Bond Rating: AA- (S&P); Aa2 (Moody's); AA+ (Fitch)

**Queen Anne's County Department of Administrative Services
Economic Development**

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Sources:

- 1 National Oceanic and Atmospheric Administration and Maryland State Office of Climatology (30-year averages); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Queen Anne's County Dept. of Economic Development, Agriculture and Tourism
- 7 Maryland Department of Business and Economic Development
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives; Maryland Association of Counties